

RFP #18-31-P
Manual Meter Replacement
Evaluation Matrix

	Points	Aqua Metric Sales Company Schertz, TX	AVR, Inc. Houston, TX	Fortiline Waterworks Concord, NC	HydroPro Solutions Georgetown, TX	Meter Insall Group Longview, TX
Project Approach (30 points)						
Installation Process/Convert to AMI	10	8.50	6.00	6.50	9.00	6.25
Notification to Customers/how long water will be turned off	4	3.25	3.00	3.00	4.00	3.50
Number of Employees on Project/How to Identify	4	3.75	2.75	2.75	3.75	3.50
Delivery Time/Technical Support	4	3.50	3.50	3.50	3.75	3.00
Warranty Information	5	2.75	4.00	3.75	4.00	4.50
How long company selling cold water meters	3	2.75	3.00	2.25	2.75	2.50
References/Similar Projects (30 ppints)						
Municipal Reference (asked for 3)/Past Experiences	10	9.75	7.75	8.75	9.00	8.75
Successful Meter Change out Programs/over 10,000	10	8.75	4.50	4.75	8.75	5.25
Complaints/Timeliness	5	4.25	3.50	4.00	4.75	4.25
Customer Service Policy	5	4.50	3.75	4.25	4.50	4.50
Acquisition Cost						
Category A	10	7.99	Incomplete Pricing	10.00	9.39	9.70
Category B	10	8.03	6.57	10.00	6.69	9.41
Category C	10	4.37	4.48	10.00	3.97	6.46
Interview	10	8.00	NA	7.00	9.00	8.00
TOTAL POINTS	100	80.14	52.80	80.50	83.30	79.57